mimansa
RESEARCH & ADVISORY

TOOLKIT · BEFORE TRAINING KIT



Nomination Filter

Tick the boxes for each name. Send only people who tick all five.

PROGRAMME *e.g. Selling by asking*

BATCH DATE *e.g. 14 May*

SEND THIS PERSON IF

- ☐ The gap is skill, not will.
- ☐ The manager has written one or two actions.
- ☐ The person will use the skill within 30 days.
- ☐ The manager can see the action happen.
- ☐ The person has no leave or big deadline right after.

DECISION

○ Send now ○ Next batch ○ Different fix

NAME	TICKS OUT OF 5	DECISION
Rahul K.	*5*	*Send now*
Ananya P.	*3*	*Next batch*

A small batch that uses the skill beats a full room that does not.

FREE TO USE AND SHARE · V1 · OCT 2026